

Date 29<sup>th</sup> Oct 2012

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr. Umesh Rao has worked with GMR Infrastructure Limited (GIL) for project Evaluation of Greenfield Port on the West Coast of India.

**Project duration:** From March 01, 2011 to August 31, 2011 (6 months)

**Scope of work:** Refer Annexure 1

The above work has been completed by him satisfactorily.

For GMR Infrastructure Limited



Authorized signatory

(Prasad Jaligama)



## Annexure 1

The scope of services broadly includes the following:

- Perform the role of Inhouse technical resource for the Green Field Rewa Port Project and other port projects which the company will be interested in evaluating / bidding
- Assist in carrying out technical due diligence of the Green Field Rewa Port Project
- Provide specific consulting advise for the various port elements including Master plan review, Channel design alignment, dredging and dredging related works (both capital and maintenance dredging), Environment issues, Civil infrastructure, Connectivity, Utilities, equipments, construction methodologies, drawings and for shortlisting of Port opportunities.
- Review the technical documents made available in the data room and also review the work done by the other external agencies who may be appointed and in effect play the role of the Inhouse Technical resource by giving independent views
- Interface with the external technical agencies and provide directions / course corrections
- Interface with external stakeholders including Government authorities, MMB, Environmental agencies, Railway authorities, NHAI, DFC, ONGC, GAIL, IPCI, MbPT, JNPT, Shipping lines etc.
- Assist in
  - Preparation of drafting scope of field surveys / studies / investigations
  - Shortlisting vendors / parties / suppliers
  - Supervising field surveys/ investigations by coordinating with the vendor
  - Validating various assumptions
  - Preparations of reports and presentation for Management
  - Estimating Timelines / Implementations schedule, Manpower, costing, layouts, budgets
  - Estimating risks and challenges of the projects
- Lead the bidding process with the support of the inhouse team to take the bidding to its logical conclusion
- At the end of the DD Exercise, shall provide his views to the top management on the techno commercial viability of the projects
- For all the port projects, the company plans to bid for, shall provide his views to the top management on the techno commercial viability of the projects